

Managed Care Consultant Directory

As MCTAC provides large and small-group based training and technical assistance, some agencies may identify a need for more individualized help. The below list contains consulting options MCTAC is aware of for interested providers.

PLEASE NOTE: Inclusion/exclusion does not signify an endorsement or recommendation by MCTAC or its partners, the McSilver Institute, or New York University. We strongly suggest providers explore their options and do their own due diligence to determine the consultant(s) who best fit their needs. If you are a consultant with Managed Care and Behavioral Health expertise and would like to be added to the below list, please contact us at mctac.info@nyu.edu.

Organization	First Name	Last Name	Title	Email	Phone	Address	Website
Ades Integrated Health Strategies	Yves	Ades		adesy.ihs@gmail.com	(917) 596-6584		
AREA OF EXPERTISE New Business Strategy, Recovery Based Practice							
Advocates for Human Potential, Inc.	Darrell	Berman	Senior Director, Healthcare Solutions Marketing	dberman@ahpnet.com	(518) 729-1231	41 State Street Albany, New York 12207	ahpnet.com
AREA OF EXPERTISE Contracting; Third Party Payment; Electronic Health Records; Performance Improvement and Organization Alignment; Market and Business Strategy; Service Integration and Network Development; Policy and Regulatory Guidance; Quality and Business Performance Improvement; Strategic and Business Planning; Revenue Management/ Utilization Management; Research and Evaluation, Workforce Development; Workflow Engineering/ Re-engineering for Best Practice; TA and training on trauma-informed care, shared decision-making, recovery oriented systems of care, BH/ healthcare integration, supported employment, and housing first							
Beacon Solutions Group	Patrick	Flaherty	President		(716) 929-2719	100 Corporate Parkway, STE 200, Amherst, NY 14226	https://www.bonadio.com/industries-served/health-care/health-care-ar-management
AREA OF EXPERTISE Revenue Cycle Process Improvement, Technology Integration							
BKD	Adrian	Rios	Director, Health Care Consulting	arios@bkd.com	(646) 253-5167	1155 Avenue of the Americas, STE 1200, New York, NY 10036	BKD.com
AREA OF EXPERTISE Managed Care Contracting, Value Based Programs, Medicaid & Medicare Data Analysis, Managed Care Planning & Strategic Initiatives, Special Needs Plans (SNF), Operational Workflow Efficiencies, Third Party Administrator Service Administration, Business Development Strategies, Electronic Health Records (EHR), Business Development Strategies, Electronic Health Records (EHR), Revenue Cycle Strategies & Management							
Bonus HR Consulting	Glenn	Courounis	President	gcourounis@gmail.com	(914) 527-1189	107 Hilltop Road Ardsley, NY 10502	
AREA OF EXPERTISE Human Resources, Leadership and Staff Development, Lean Process Improvement							
CCNY, Inc.	Heidi	Milch	Executive Director	hmilch@ccnyinc.org	(716) 855-0007 x303	567 Exchange St., Suite 201, Buffalo, NY 14210	comconnectionsny.org
AREA OF EXPERTISE Data Analytics, Quality Studies, Medicaid Data Analysis, Program Evaluation, Utilization Management, Quality Improvement (process & outcomes)							
CLF Consulting	Cindy	Freidmutter	President	c.freidmutter@gmail.com	(917) 554-5599	39 Plaza Street West, Suite 8C, Brooklyn, NY 11217	clfconsultingnyc.com
AREA OF EXPERTISE Strategic and business planning, program development, communications/marketing							

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EJH Healthcare Analytics and Consulting	Emily	Hom	Consultant		(518) 527-3373	9 Graffunder Drive, Menands, NY 12204	
AREA OF EXPERTISE Managed Care Transition Planning, Project Management, and Business Process Analysis and Improvement, Value Based Payment and Risk Sharing Analysis and Development, Report Development for Monitoring and Measuring Performance, Bench-marking and Comparatives using Publicly Available Data, Revenue Cycle and Billing, Analytics							
Evolution Consulting Solutions, LLC	Dana	Guidera	Health Care Consultant	danaguidera@evolutionconsultingsolutions.com	(315) 725-4540	PO Box 309, Washington Mills, NY 13479	evoconsultingsolutions.com/
AREA OF EXPERTISE Contract Negotiation, Practice Marketing, Physician Outreach/Provider Relations, Strategic Planning, Network Development/Network Builds, Credentialing, Revenue Management/Billing							
Feldesman Tucker Leifer Fidell LLP	Adam	Falcone	Partner	afalcone@ftlf.com	(202) 466-8960	1129 20th Street NW, Suite 400, Washington, DC 20036	feldesmantucker.com/health-law/
AREA OF EXPERTISE Antitrust Legal Issues, Managed Care Contract Reviews, Negotiation Strategies, Provider Network Development							
Grassi & Co.	Joseph	Tomaino	Principal of Healthcare Strategy & Business Transformation	jtomaino@grassicpas.com	(212) 223-5020	488 Madison Avenue, 21st Floor, New York, NY 10022	grassicpas.com
AREA OF EXPERTISE Practice Management, Physician Management, Clinical Operations, Practice Promotion and Patient Relations, Financial Management, Risk Management, Human Resource Management, Compliance, Revenue Cycle Management, Value Based Care							
Health Management Associates	Meggan	Schilkie	Principal	mschilkie@healthmanagement.com	(917) 673-5770	1133 Sixth Avenue, Suite 620, New York, NY 10036	healthmanagement.com/services
AREA OF EXPERTISE Strategic Planning, New Business Strategies in Health and Behavioral Healthcare, Integrated of primary and behavioral healthcare, Mergers and Acquisitions Support, Development of provider networks including Independent Practice Associations, Practice Management, Complex Care Management, Clinical Operations, Value Based Care and Payment Methods including VBP Readiness Assessment, Improved use of BHIT, Organizational Assessment/Redesign, Provider strategies for working with MCOs, Medicaid and Medicare financing							
Jason Lippman Solutions, LLC	Jason	Lippman	Founder & Principal	jason@solutionsjls.com	(646) 678-1367	84 Jefferson St., Ste 4A Hoboken, NJ 07030	solutionsjls.com
AREA OF EXPERTISE Payment & Service Delivery Reform; Health Policy, Innovation & Redesign; Grant Proposal Strategy & Writing; Strategic Planning & Stakeholder Engagement; Cross-Sector Collaboration; Business Development.							
MediSked, LLC	Ashley	Nice	Research & Compliance Consultant	ashley_nice@medisk-ed.com	(866) 633-4753	850 University Avenue, Rochester, NY 14607	medisked.com
AREA OF EXPERTISE Electronic Health Records, Health Information Technology Consultation, Managed Care Transition Planning, HCBS, Revenue Cycle and Billing and Coding, Data Analytics, Report Development for Monitoring and Measuring Performance, Compliance							
Millin Associates, LLC	Marcel	Handler	Chief Financial Officer	Mhandler@millinmedical.com	(516) 374-4530	303 Merrick Road, Lynbrook, NY 11563	millinmedical.com
AREA OF EXPERTISE Revenue Cycle Management Software & Services							

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MTM Services	Scott	Lloyd	President	Scott.Lloyd@mtmservices.org	(919) 387-9892	PO Box 1027, Holly Springs, NC 27540	mtmservices.org
AREA OF EXPERTISE Collaborative Documentation; Standardized Documentation/Documentation Reduction Efforts; Same Day Access for Diagnostic Assessments; Centralized Scheduling; No-Show/Engagement Management; Utilization Review/Utilization Management Including Level of Care Design; Cost Finding/Rate Setting Consultation; E&M Coding Appropriateness Reviews; Documentation Compliance Risk Audits and Risk Attenuation Planning; CCBHC Conversion/Implementation; Integrated Care Implementation; Statewide Data Measurement							
Negri Management Resources	Jackie	Negri	Principal and Consultant	jackienegrillc@gmail.com	(518) 526-8518	194 Washington Avenue, Suite 415, Albany, NY 12210	
AREA OF EXPERTISE Strategic Planning, Strategic Partnerships, Organizational Assessment/Redesign, Merger, Affiliation and Network Facilitation/Development, Board Governance Facilitation/Development							
Paul Litwak, Attorney & Counselor at Law	Paul	Litwak	Attorney & Counselor at Law	plitwak@mac.com	(757) 431-2020	7 Cherry Tree Lane, Wilton, NY 12831	
AREA OF EXPERTISE Organizational Development, Software Licensing, Business Alliances, Contracting, Regulatory Compliance							
SAE & Associates	Loan	Mai	Director of Population Health Management	drkloanmai@gmail.com	(212) 684-4480	280 Madison Street, Suite 1208, New York, NY 10016	saeandassociates.com
AREA OF EXPERTISE Service Model Transition and Quality Improvement for Population Health Goals; Sustainability and Revenue Management; Program Evaluation; Grant Writing; Data Management and IT Enhancement for Behavioral Health; Behavioral Health Litigation Support, including Parity Monitoring and Compliance and Program Audit Review and Analysis							
Sterling Consulting	Bethanne	White	President	bwhite@sterlingconsulting.us	(585) 317-6036	PO Box 1314, Pittsford, NY 14534	sterlingconsulting.us
AREA OF EXPERTISE Managed Care Transition Services, UR/UM Process Planning, HCBS Transition to Managed Care, BH Client Engagement Strategies, Board Development, Organizational Development, Project Management							
The Compliance Consortium at Diligence.pro	Derek	Jones	Director of Corporate Compliance	DrDJ@Diligence.pro	(425) 647-9499	227 Bellevue Way NE #70, Bellevue, WA 98004	behavioralhealthcompliance.org
AREA OF EXPERTISE Billing, coding, clinical documentation and regulatory compliance for community behavioral health providers							
WCH Service Bureau, Inc.	Olga	Khabinsky	COO	olgak@wchsb.com	(888) 924-3973 x1201	3047 Avenue U, Brooklyn, NY 11229	wchsb.com
AREA OF EXPERTISE Billing, Credentialing							
Woodlock & Associates, LLC	Kristin	Woodlock	CEO	Woodlockassociates@gmail.com	(917) 244-4221		woodlockassociates.com
AREA OF EXPERTISE Assessing organizational opportunities for value-based care, value proposition development. Organizational or service level assessment. Merger, affiliation and network development. Children's services; crisis management and turnaround. Certified Daring Way(™) and Dare to Lead Facilitator based on the research of Dr. Brene Brown.							